

# Florida Housing Market Enters Buyer's Paradise as Inventory Soars 23.4%

*Florida buyers gain negotiating power as inventory surges and homes sell 3.6% below the asking price on average.*

MIAMI, FL, UNITED STATES, December 5, 2025 /EINPresswire.com/ -- Florida's housing market has shifted decisively in favor of buyers. According to a new housing market data analysis, a 23.4% year-over-year climb in inventory has fundamentally changed market dynamics across the Sunshine State. With 196,159 homes now on the market, buyers have more variety to choose from.

Additionally, buyers are successfully negotiating better deals, with homes selling at an average of 3.6% under the asking price. This increased negotiating power is evident across all price points and property types throughout the state. From luxury [houses for sale in Sarasota](#) to affordable starter homes, buyers are finding unprecedented opportunities. Even highly desirable coastal markets are experiencing the shift, with [Clearwater Beach homes for sale](#) witnessing price drops.

The median home price is \$410,700, down 3.0% from the previous year. This notable price decline reflects the shift in the [Florida housing market](#). Meanwhile, 33,878 homes were sold this month, an 8.3% decrease year-over-year as buyers take their time in a less competitive environment.

For Florida homebuyers, the message is clear: leverage is shifting. With ample inventory, extended selling times, and below-asking sale prices becoming the norm, conditions favor those ready to enter the market.

## About Houzeo

Houzeo is America's best home buying and selling website that makes buying and selling homes easy, transparent, and affordable. The platform provides access to over 1.5 million property listings with comprehensive property data, advanced house search tools, ability to book tours and make offers instantly without requiring a real estate agent. Additionally, home buyers can also save their searches, mark their favorite homes and share them with their loved ones seamlessly, view price history data of any house, explore different types of houses, and more. Home sellers can get list their homes listed, accept or reject home showing requests, counter offers, set milestones, and even manage closing dates. All users also get real-time alerts and

notifications via the Houzeo mobile app so that they can stay ahead of the game, no matter where they are. Whether buying or selling, Houzeo's technology-driven approach eliminates unnecessary operational challenges while providing the support users need for a successful real estate experience.

Download America's Real Estate Super App, Houzeo, on the Apple App Store or Google Play Store for free.

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