

Good Stuart Launches Free Website Service for Local Service Businesses with Pay-Per-Lead Model

PROVIDENCE, RI, UNITED STATES,
August 29, 2025 /EINPresswire.com/ -Good Stuart, a digital marketing
company founded by <u>fractional CTO</u>
and digital strategist Ian Hayes, today
announced the launch of its free
website service designed specifically
for local service businesses. The
company offers custom websites at no
upfront cost, charging businesses only
\$20 per qualified lead generated.

The service addresses a significant gap in the market where traditional web design agencies charge thousands of dollars for websites that many small service businesses cannot afford. Good Stuart provides complete website

RECOMMENDED **Good Stuart Traditional** Companies **\$20/lead** \$500+/month \$0 monthly fees + \$6,000 setup Pay only for results X Pay regardless of results Exclusive leads X Shared leads Expert SEO X Poor ranking Professional design X Generic design Good Stuart

development, including design, SEO, hosting, content creation, and Google Business Profile optimization, without setup fees, monthly charges, or contracts.

"We used to charge \$6,000 for a single website. And while the sites were beautiful and high-performing, most local service businesses just couldn't afford them. But they still needed leads — maybe more than anyone," said Ian Hayes, founder of Good Stuart.

The <u>pay-per-lead website service</u> targets painters, landscapers, roofers, handymen, cleaners, and other local service professionals who need an online presence to generate business but lack the budget for traditional marketing services. Unlike conventional lead generation platforms that often charge \$50 or more for shared leads, Good Stuart provides exclusive leads directly to each business.

In addition to the free website service, Good Stuart offers a complimentary business directory where any service business can create a profile featuring a backlink, business description, and

enhanced visibility, regardless of whether they utilize the website service.

Early adopters of the service include Larivista Landscapes, founded by 14-year-old entrepreneur Brayden, and One Less Load, a laundry pickup and delivery service in Rhode Island. Both businesses now receive consistent leads through their Good Stuart websites.

"Our last site cost us \$300/month and got us nothing. With Good Stuart, we only pay for leads — and we're getting real customers," reported one client. Another stated, "I didn't even know what to say on a website. They wrote it, designed it, and people are actually calling."

Hayes developed the concept after spending over 10 years in the web design industry and recognizing the disconnect between what agencies charged and what small businesses could afford. "We wanted to build something that helps the everyday tradesperson compete online — without needing a tech team or big budget," Hayes explained.

The service includes comprehensive marketing support, with Good Stuart handling all technical aspects and ongoing optimization to ensure consistent lead generation for participating businesses.

About Good Stuart

Good Stuart is a modern solution for service businesses that need a strong online presence without inflated costs or empty promises. Founded by Ian Hayes, a fractional CTO and digital strategist with over 10 years of experience in the web design industry, Good Stuart builds free, high-converting websites for local service businesses and charges only for qualified leads generated. The company provides complete website development, SEO, hosting, content creation, and Google Business Profile optimization for painters, landscapers, roofers, handymen, cleaners, and other service professionals.

For more information about Good Stuart's free website service for local businesses, visit https://goodstuart.com.

CONTACT:
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