



Positon AI Accelerates Market Momentum with First AI + Cloud-Native Command Center for Dealmakers

A single pane of glass for the entire transaction lifecycle: From origination to exit, Positon AI replaces siloed tools with a secure, AI-powered command center

MENLO PARK, CA, UNITED STATES, June 26, 2025 /EINPresswire.com/ -- Positon AI is disrupting leading the market with the first-ever AI and cloud-native command center built exclusively for dealmakers. Designed to streamline how private equity firms, investment banks, corporate development teams, and legal advisors operate across transactions, Positon AI brings together origination, CRM, NDA & Term Sheet automation, VDR, due diligence, and post-close PortCo management into a single, secure platform powered by advanced AI.

The image shows a promotional graphic for Positon AI. On the left, a dark blue background features the Positon AI logo and the text "1st AI-Native Command Center". Below this, a navigation menu lists: "Origination > CRM", "VDR > Due Diligence", and "PortCo Management". Two buttons, "Book a demo" and "Learn more", are at the bottom. On the right, a tablet displays the Positon AI interface, which includes a sidebar with categories like Overview, Paper Pipeline, Governance, Rooms, Documents, Reports, Vault Settings, Investment Bank, Network, Analysis, Resources, and Company Settings. The main panel shows a "Sector Pipeline" table with columns for Deal Stage, Company name, NDA Status, and Data. The table lists deals such as "City City Incorporated", "Elmco Brands Unlimited", "Ede Dining Solutions", and "Global Foods Brands", each with a progress bar and a "Use seller NDA" button.

1st Ever AI + Cloud Native Command Center for Dealmakers

"We built Positon AI because legacy tools don't talk to each other," said Rabie Zahri, CEO & Co-Founder of Positon AI. "Firms are wasting time and money stitching together outdated systems. Our command center replaces the patchwork with an integrated, AI-native workspace where deals move faster, smarter, and more securely."

“

For too long M&A workflows have been fragmented. We're delivering a modern operating system for deal execution; AI at the core, cloud-native by design, and purpose-built for high-velocity transactions”

Rabie Zahri

A Purpose-Built Platform for the Post-Stagnation Deal Cycle

As deal volumes rebound sharply following a two/three-year market lull, firms are navigating more complex diligence demands with leaner teams. Positon AI delivers a

vault-grade solution that adapts to this new reality:

Deal Origination & CRM: AI-powered search, prospect enrichment, and outreach sequencing.

NDA Automation: Bulk issuance, tracking, and instant AI-generated redlines.

Virtual Data Room (VDR): Unlimited users, storage, and smart permissioning with no per-page fees.

Due Diligence: AI-assisted doc review, risk flagging, and natural language Q&A.

PortCo Management: Task orchestration, KPI tracking, and secure collaboration post-close.

"For too long, M&A workflows have been fragmented and fragile," said Rabie Zahri. "We are delivering a modern operating system for deal execution — AI at the core, cloud-native by design, and purpose-built for high-velocity transactions."

Customer Results & Market Traction

In early deployments, customers report:

40% faster diligence cycles via AI-powered document workflows

60% reduction in time spent coordinating NDAs and redlines

100% platform adoption among cross-functional deal teams within 3-5 days

"Positon is not like other packages. It is not just a great VDR or simplifier of internal processes; it is a breakthrough idea to build and manage ready networks of opportunities in your own piece of your market landscape" Said Dana Hughes, Partner at Boston Consulting Group.

"Positon AI represents a significant leap in how organizations manage complex workflows, governance, and critical documentation." Said Greg Autry, Presidential Appointee, NASA and Transition Teams. "As someone who has worked at NASA and with other government agencies, I can say firsthand how valuable a tool like this would have been. It's not just about saving time; it's about enabling better decisions, fostering collaboration, and ensuring transparency. I'm genuinely impressed by what this platform can achieve."

Security and Scalability

The Positon platform is cloud-native, globally accessible, and secured by:

SOC 2 Type II compliance

Role-based access controls

End-to-end encryption

Unlimited users and enterprise-grade uptime SLAs

Availability

Positon AI Command Center is available now for enterprise, boutique, and solo dealmakers.

Pricing is volume-friendly, with:

\$0/month for qualified enterprise clients

Pay per Vault with unlimited usage and unlimited storage

Free trials and guided pilots for select teams

About Positon AI

Positon AI is the first AI-native, cloud-native command center for dealmakers. From sourcing to post-close integration, Positon replaces disconnected tools with one secure system of record for the entire transaction lifecycle. Founded by M&A operators and technologists, Positon is headquartered in Menlo Park, CA.

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