

# Lynxspring and Unity Dataflow Solutions Forge Strategic Partnership to Enhance Smart Building Automation Workflows

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[Lynxspring, Inc.](https://www.lynxspring.com/),  
(<https://www.lynxspring.com/>), a  
leading provider of open software and  
hardware platforms for smarter  
buildings, smart equipment, and  
device-to-cloud integration, has  
announced a strategic partnership with  
Unity Dataflow Solutions, a company

specializing in integrated estimating, design, and execution tools for contractors. This  
collaboration aims to streamline the workflow from project estimation to execution, enhancing  
efficiency and profitability for building automation professionals.



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*Marc Petock, VP, Chief  
Marketing & Communications  
Officer, Lynxspring*

Unity Dataflow Solutions offers a comprehensive platform  
that integrates with industry-leading ERP and CRM  
systems, facilitating seamless data flow and reducing  
manual data entry. Their tools support accurate estimating  
with customizable stencils, efficient design transitions, and  
robust project execution features. This integration ensures  
that contractors can move from proposal to profit more  
effectively, maintaining consistency and accuracy  
throughout the project lifecycle. ([unitydata.net](https://unitydata.net))

By partnering Unity Dataflow Solutions, Lynxspring  
enhances its commitment to providing comprehensive  
solutions that address the evolving needs of the building

automation industry. This collaboration allows Lynxspring's customers to leverage Unity's tools  
for improved project planning and execution, leading to increased operational efficiency, time to  
market, accuracy and cost savings.

“Unity Dataflow brings a fresh approach to one of the industry’s biggest pain points: the

disjointed handoff between estimating, design, and execution,” said Marc Petock, Vice President, Chief Marketing & Communications Officer at Lynxspring. “Our partnership reflects our shared belief that better integration and visibility into the project workflow ultimately drives better outcomes — for contractors, integrators, building owners and OEM’s alike.”

“From day one, our goal at Unity has been to simplify and unify the tools contractors need to succeed,” said John Woodard of Unity Dataflow Solutions. “Lynxspring’s focus on open integration and real-world impact aligns perfectly with our vision. Together, we’re giving the industry a better way to turn ideas into completed, profitable projects.”

#### About Lynxspring, Inc.

Founded in 2002, and embracing open software and hardware platforms, Lynxspring develops, manufactures, distributes, and supports edge-to-cloud solutions and IP technology that create smarter buildings, smarter equipment, and smarter solutions. The company's technologies, products and services provide connectivity, control, integration, interoperability, data access, aggregation and visualization enabling users to achieve operational and business outcomes. The versatility, functionality, and broad scope of the company’s product portfolio, combined with its extensive domain knowledge of the built environment, make it a powerful and economical solution for system integrators, building owners and operators, consultants, and equipment manufacturers. Lynxspring's solutions are deployed in millions of square feet of commercial and government. settings in the United States and internationally. [www.lynxspring.com](http://www.lynxspring.com)

#### About Unity Dataflow Solutions

Unity Dataflow Solutions, LLC, established in 2020, evolved from T.E.A.M. Solutions, Inc.'s vision to incorporate automated functions into drawing design tools. With over 18 years of development, Unity offers a comprehensive approach to estimating, design, and execution, helping contractors transition from proposal to profit efficiently. ([unitydata.net](http://unitydata.net))

For more information, visit [www.lynxspring.com](http://www.lynxspring.com).

For more information, please contact:

Marc Petock  
Vice President, Chief Marketing & Communications Officer  
Lynxspring, Inc.  
+1 816-347-3500  
[marc.petock@lynxspring.com](mailto:marc.petock@lynxspring.com)

Marc Petock  
Lynxspring Inc  
+1 8163473500

[email us here](#)

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