

# Global M2M and IoT Solutions provider Pangea launches Partner Programme

LONDON, UK, May 3, 2016 /EINPresswire.com/ -- [Pangea](#) has just launched a Partner Programme which aims to be an ecosystem of expertise, innovation, trust, and collaboration in the Global IoT and M2M industry. With many years of experience in the Telecoms Industry, Managing Director Dan Cunliffe and Operations Director Chris Romeika are confident that the Pangea Partner Programme will stand out from other Partner Programmes in the industry. The programme has a unique focus on the partner, helping them drive new revenues within their existing client base.

“We don’t just want to be an M2M and IoT Connectivity provider, we want to bring value to our partners by working towards a shared goal, helping them devise business strategies that help them get ahead of the competition, and providing training to help them win more business. We will never go after our partners’ clients, our job is to ensure our partners can provide a best in class IoT service and offer bespoke commercials to help win more business” Dan Cunliffe, Managing Director of Pangea said.

Operations Director Chris Romeika added, “We are a relatively young company, but we have a proven and successful track record. Also, the nature of our company allows us to be highly adaptable to our clients’ needs and celebrate their achievements with them.”

Pangea’s Partner Programme has been carefully designed to set it apart from their competitors’, with features such as a Partner Manifesto, which you can read at [www.pangea-group.net](http://www.pangea-group.net), where the company declares their commitment to their partners with statements such as “We will go the extra mile”.

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