

Sweetener Market : Development Factors, Business Insights, and Latest Revenues by 2035

Rise in penetration of quick service restaurants & fast-food chains and increase in the consumption of soft drinks and fruit juice concentrates drive the growth

WILMINGTON, DE, UNITED STATES, December 3, 2025 /EINPresswire.com/ -- According to the report, the global [sweetener industry](#) generated \$82.3 billion in 2021, and is anticipated to generate \$130.6 billion by 2031, witnessing a CAGR of 4.6% from 2022 to 2031.



Rise in penetration of quick service restaurants and fast-food chains and increase in the consumption of soft drinks and fruit juice concentrates drive the growth of the global sweetener market. However, the high manufacturing costs of sugar alcohols restricts the market growth. Conventional chemical procedures demand severe temperatures and expensive chromatographic purification stages, resulting in a poor end product yield. Moreover, Manufacturers in the sweetener industry are continuously investing in R&D to expand their product portfolios and market presence, which is presenting new opportunities in the coming years.

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The growing trend towards natural and organic products has created significant opportunities for the sweetener market.

A sweetener is a substance that is used to make food and drinks taste sweet. It can be natural sweeteners, like sugar from sugar cane or honey, or artificial sweeteners, like aspartame or sucralose. Sweeteners are added to a wide range of products, from sodas and candies to baked goods and sauces, to enhance their flavor. Some sweeteners are low in calories or do not raise

blood sugar levels, making them popular choices for people who want to limit their sugar intake or manage health conditions like diabetes.

Sugar is the most common food additive that is used in the production of different kinds of food & beverages. It adds taste to the product, ensuring that the food & beverage maintains its distinct taste and increases the shelf life. Sugar in the diet, particularly in liquid form, increases the risk of dental cavities, obesity, and type 2 diabetes. In 2016, Soft Drinks Industry Levy introduced a sugar tax, and in 2018, it was implemented and adopted by 39 countries from different regions. The tax was issued to encourage healthy habits and overcome obesity-related ailments in consumers. The concept was that if the sugar content of a beverage exceeded 5g per 100 mL, the tax would be charged. This law posed a challenge for manufacturers, particularly small-scale industries that had no other option than sugar.

The sugar tax compelled the manufacturers to increase the prices of the goods to benefit from sales. Large-scale manufacturers, on the other hand, have turned to using sugar alternatives to avoid paying taxes. Currently, after the advent of the pandemic, the governments of different countries have increased the strictness toward the use of sugar and have increased the tax amount to discourage manufacturers and consumers to opt for sugary products. The sugar tax is acting as a restraint on the sweetener market growth.

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The adoption of high-intensity sweeteners is heavily reliant on the unique needs of end users, which promotes the introduction of new rivals. Furthermore, because the sweeteners industry is dominated by advanced technology, a moderate capital expenditure is necessary to build sweetener production facilities. Furthermore, products differ in nature, resulting in substantial entry barriers for new entrants. As a result, the risk of new entrants to the worldwide market is low to moderate. End customers demand efficient and cost-effective sweeteners; nevertheless, the products on the market have significant restrictions due to concentration levels and other environmental laws. As a result, the danger of alternatives in the sweeteners industry is moderate to high. This provides the key players with the sweetener market opportunities for improving and innovating the existing product available on the market.

The significant factors impacting the growth of the sweetener market include the sale of processed food & beverages, innovations in product offerings, and the popularity of low/zero calorie sweeteners. Moreover, the risk of developing diabetes & other ailments and the negative impact of high prices discourage the distribution of sweeteners, which affects the market growth. In addition, the market is influenced by the increase in health consciousness among consumers. However, each of these factors is anticipated to have a definite impact on the sweetener market demand during the forecast period.

The sweetener market is segmented into type, application, distribution channel, and region.

Based on type, the market is segmented into sucrose, starch sweeteners & sugar alcohol, and high-intensity sweeteners. As per application, it is segmented into bakery & cereal, beverages, dairy, processed food confectionery, and tabletop sweeteners. Based on distribution channels, it is segmented into supermarkets & hypermarkets, departmental stores, convenience stores, online stores, and others. Region wise, it is analyzed across North America (the U.S., Canada, and Mexico), Europe (Germany, UK, France, Italy, Spain, and the rest of Europe), Asia-Pacific (China, Japan, India, Australia, Malaysia, Thailand, Indonesia, and rest of Asia-Pacific), and LA (Brazil, Argentina, rest of LA), MEA (UAE, South Africa, and rest of MEA).

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Based on region, Asia-Pacific held the highest market share in terms of revenue in 2021, accounting for more than two-fifths of the global [sweetener market size](#), and is likely to dominate the market during the forecast period. Moreover, the same region is expected to witness the fastest CAGR of 5.3% from 2022 to 2031. This is owing to the high consumption of sucrose by the population, and the higher availability of sweeteners in different variants. The report also analyzes North America, Europe, and LAMEA region.

Leading Market Players: -

Ajinomoto Co, Inc.
Archer Daniels Midland Company
Associated British Foods Plc
Cargill, Incorporated
Celanese Corporation
DuPont de Nemours, Inc.
Ingredion Incorporated
Kerry Group
Roquette Freres
Südzucker Group
Tate and Lyle Plc

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