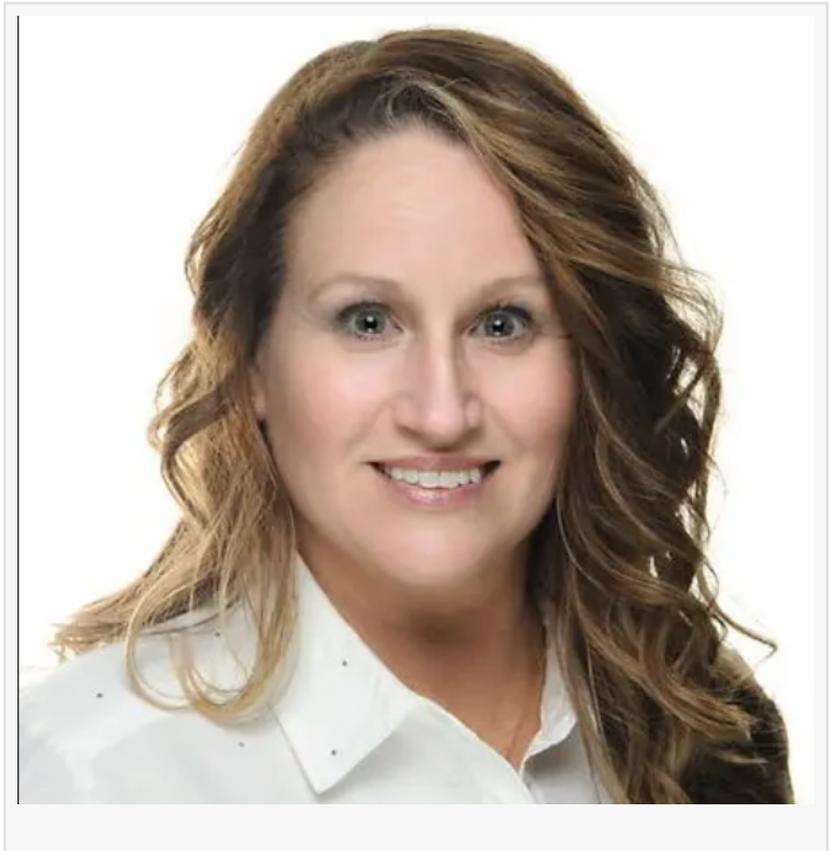


Influential Women Profiles Ann Ehler's Commitment to Excellence and Innovation in Pharma Sales

OCALA, FL, UNITED STATES, October 8, 2025 /EINPresswire.com/ -- Leveraging Expertise, Mentorship, and Tenacity to Empower Teams and Drive Results

Ann Ehler is featured in the 2025 Influential Women series, recognized for her accomplishments as a sales and leadership professional in the pharmaceutical and medical device industries. Currently serving as a Specialty Account Manager at Axsome Therapeutics, Inc., Ann leverages her expertise to educate healthcare professionals on an innovative product in the central nervous system space. In her newly expanded territory, she has quickly made an impact, consistently ranking in the top 10% of sales.



With a B.S. from The University of Iowa and an M.S. from Nova Southeastern University, Ann brings over a decade of experience at Smith+Nephew, where she held roles including District Manager, Executive Sales Manager, and National Field Sales Trainer. Her leadership has earned her multiple Presidents Club awards and a National Team Work Award. Throughout her career, she has also mentored and trained sales managers, driving both team performance and organizational success.

Ann attributes her achievements to hard work, unwavering determination, and the consistent "day in and day out" effort required to excel in her field. Her commitment is reflected not only in her top sales rankings but also in her continued drive to enhance team performance and expand market share.

Reflecting on her career, Ann credits her growth to the mentorship of Molly Samples, her former

District Manager at Smith & Nephew and now Area Vice President. She learned from Molly's ability to recognize and develop potential, gaining skills in business acumen, negotiation, and influential communication. Ann describes this guidance as transformative, shaping her into a highly effective contributor and leader.

To young women entering the pharmaceutical and medical sales industry, Ann emphasizes that persistence and hard work are key to success. She recommends Mel Robbins' The Let Them Theory, which taught her to focus on what she can control, take responsibility for her actions, and maintain a consistent work ethic—principles she believes enable anyone to achieve remarkable results.

Ann identifies one of the biggest challenges in her field as maintaining composure under pressure, particularly during high-stakes or challenging conversations. She notes that staying calm is essential for thoughtful decision-making and for guiding clients toward the most effective strategic solutions.

At the heart of her professional and personal life, Ann values integrity, quality time with her family—her husband, son, and their 7-month-old German Shepherd, Siegfried—and maintaining a positive work-life balance. These priorities, paired with her strong drive and commitment to excellence, inform every decision she makes.

Known for her solutions-focused mindset, meticulous attention to detail, business acumen, and strong collaborative spirit, Ann Ehler continues to set the standard for excellence in pharmaceutical sales. Her dedication to mentorship, professional growth, and strategic success makes her a trusted leader and influential voice in her industry.

Learn More about Ann Ehler:

Through her Influential Women profile, <https://influentialwomen.com/connect/ann-ehler>

Influential Women

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