

Debra Hymen of Real Deb Realty to be Featured on CUTV News Radio

HIGHLAND PARK, ILLINOIS, UNITED STATES, December 17, 2018

/EINPresswire.com/ -- Through her 22-year career in Real Estate, Debra Hymen's approach has been to educate and empower her clients throughout the entire process, whether buyer or seller.

"Debbie works for the client, not for the sale," says Hymen. "It's not my money; it's somebody else's money. And that's the philosophy I've always adhered to. When I'm with my clients, I give them the information they need to make the best decision for themselves."

Now Hymen has finally struck out on her own with Real Deb Realty.

"I decided it was time to create my own universe," says Hymen. "Clients of mine have recently said to me, 'What took you so long? Why haven't you done this before?' I'm a Certified International Property Specialist. I'm an Accredited Buyer Representative. I'm a Certified Residential Specialist. I know how to market my properties. I know how to do this. I can do this myself. I'm loving it. It's powerful."

Specializing in residential properties, Hymen's clients are everyone from newlyweds to singles purchasing for the first time to investors.

"This business brings you to the real world, where the majority of the population is and where life happens," says Hymen. "I like to think that I represent all people, not just six to eight-figure buyers but average people just like me."



Hymen represents sellers as well but says the key to success when selling is all about pricing it right.

"You usually get closer to if not more than your asking price if your price is where it should be," says Hymen. "I'm not a data person, but every year the data points to the same thing."

"I am very positive about representing the people that I work with and I believe I can help anybody that comes to me. That's why I think I've been successful. It's not about my interest; it's about theirs. And I think they know that when they work with me. I'm there and I've listened."

CUTV News Radio will feature Debra Hymen in an interview with Jim Masters on December 19th at 11am EST and with Doug Llewelyn on January 10th at 11am EST.

Listen to the show on [BlogTalkRadio](#).

If you have a question for our guest, call (347) 996-3389.

For more information on Real Deb Realty, visit www.realdebrealty.com

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