



Merger and Acquisition Data from Akanagi Group Seller's Market' Continues for RIA Firms

Deal pace remains steady as RIAs represent leading buyer category for second consecutive year

TOKYO, KANTO, JAPAN, December 1, 2017 /EINPresswire.com/ -- [Akanagi Group](#), a Pan Asian asset management business with experience across a range of asset classes that manages investments on behalf of individual clients, institutional investors and pension funds, wholesale distributors and platforms, financial advisers and their clients, today announced that the merger and acquisition (M&A) market continues on a consistent year-over-year pace, according to the latest data compiled by Akanagi Group, as independent registered investment advisor (RIA) firms thrive and the independent investment advisory model remains one of the fastest-growing segments of the financial-services industry.

"It remains a seller's market for RIAs and the industry is in a position of strength as firms grow in value and more advisors and acquirers continue to be drawn to the independent model," said Michiaki Fujii, Senior Vice President, Sales and Relationship Management, Akanagi Group. "We are seeing more firms being strategic about their growth, and while many remain focused on M&A as part of that strategy, they are being selective about opportunities and are very mindful of additional factors such as cultural and philosophical fit to ensure a merger or acquisition is beneficial and sustainable over the long term for their firm and their clients."

Results from Akanagi Group's Benchmarking Study indicated that nearly 25 percent of the fastest-growing firms are looking to make opportunistic acquisitions to bolster their growth. Achieving scale from organic growth and acquisitions, the fastest growing firms reported three times more growth than the average firm.

"The steady level of M&A activity we've seen over recent years underscores the growth and maturation of the industry," said Fujii. "RIA founders and principals are more focused than ever on creating legacy firms that advance and sustain their firm's culture and values."

[About Akanagi Group](#)

Akanagi Group is a Pan Asian asset management business with experience across a range of asset classes and a specialist investment company by market sectors. The firm manages investments on behalf of individual clients, institutional investors and pension funds, wholesale distributors and platforms, financial advisers and their clients. The Group's specialist investment teams set their own investment philosophy and processes. They share a commitment to acting in our clients' best interests and to generating long-term portfolio performance. Akanagi Group focuses on Japanese stocks with earnings growing, which will be priced in eventually. The company's belief is that it can find growing companies even in the mature Japanese market.

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