

Guardian Mortgage Announces Expansion of Correspondent Lending Division

/EINPresswire.com/ Guardian Mortgage announces the expansion of their [Correspondent Lending](#) Division focusing on TX, AR, OK and CO markets

Guardian Mortgage Company is pleased to announce the expansion of their Correspondent Lending Division. The new growth of the division is in response to the increased needs of independent mortgage bankers throughout Texas, Arkansas, Oklahoma and Colorado. Cari McCue, COO and founder of the Correspondent Lending Division, brought in Joe Collins, Len Murray and Laurie Simmons to assist in spearheading the new division.



The goal of the Guardian Mortgage Correspondent Lending Division is to ensure that their [mortgage banking](#) clients have a positive experience in every aspect of the [mortgage financing](#) process. For over 48 years, Guardian Mortgage has provided an unequalled mortgage experience to their retail clients while operating as one of the few lenders in the country to retain 100% of the servicing on their originated residential mortgages.

"At Guardian Mortgage, our Correspondent Lending Division is focused on providing a competitive, professional and predictable relationship for our banking partners," says McCue. "We strive to enhance the high level of service established by our mortgage banking partners, through providing a caring and personalized servicing relationship to the borrower." The Correspondent Lending Division will focus their efforts on supporting mortgage bankers throughout the four territories of Texas, Arkansas, Oklahoma and Colorado who meet the minimum requirement of a net worth of \$2 million.

"Guardian Mortgage lends to the book, which means there is more predictability for approvals and purchases, along with fewer overlays that can drive up costs for the borrowers," says McCue. "As a result, our banking partners are able to confidently offer their customers low rates and fees with a high level of service that continues after closing."

Guardian Mortgage strives for excellence in everything they do, which is one of the main reasons they service and securitize their own loans instead of selling servicing released. Add to that a

servicing portfolio of almost \$2.5 billion and more than 18,000 current satisfied customers, and it's easy to see why Guardian Mortgage Company has been in business since 1965.

Guardian Mortgage maintains turn times well below industry standards for both pre-purchase loan review and loan purchases. They understand that time is money in the mortgage business and their banking partners expect a high level of service.

About Guardian Mortgage:

Headquartered in Richardson, Texas, Guardian Mortgage Company, Inc. has been serving generations of homebuyers for over 48 years. Guardian Mortgage Company is an independently owned and managed company specializing in mortgage origination and servicing.

Guardian Mortgage Company has \$2.5 billion in its servicing portfolio, translating to over 18,000 current satisfied customers. Guardian Mortgage Company is large enough to provide the innovative leadership service customers need, yet small enough to provide individual and professional attention.

At Guardian Mortgage Company, their ideal client is a borrower who wants a true relationship with their mortgage company.

The Guardian Mortgage Correspondent Lending Division is located in Plano, Texas.

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